



Legal Environment of Business (LEBUS) Minor



The LEBUS minor presents students with a structured study of the statutory and common law governing the business environment. Students in this program have the opportunity to learn advanced legal subject matter, including business organization structures, employment law, property law, commercial transactions, intellectual property, environmental law, and government regulation. Content is framed around the organization and support of complex business enterprises from a legal perspective. This includes complex legal transactions, litigation support and avoidance, and the development of enterprises. The emphasis on the complex nature of legal organization formation, transactions, and litigation support is

provided through a rigorous selection of business law and core business courses.

In order to begin to understand the complexities of the legal and regulatory environment facing businesses presently, students must have competency in functional business concepts and practice. The LEBUS minor is "business centered" in that it is framed around the increasing influence of law and regulation in the daily practice of business activities.

Entrance Requirements for the LEBUS Minor:

(Courses must be completed with a "C" or better)

ACCTG 211: Financial and Managerial Accounting for Decision Making

ECON 102: Introductory Microeconomics Policy and Analysis

Course Requirements for the LEBUS Minor:

(A grade of "C" or better is required for all courses)

Take the following core courses (6 credits)

ECON 104: Introductory Macroeconomic Policy and Analysis

FIN 301: Corporation Finance

Take the following Business Law foundation courses (6 credits)

BLAW 341: Business Law I: Introduction to Contracts, Liability Issues and Intellectual Property

BLAW 441: Business Law II: Agency, Employment and Business Structure

Select two Business Law electives (6 credits)

BLAW 424: Real Estate Law

BLAW 444: Advanced UCC and Commercial Transactions

BLAW 445: Advanced Intellectual Property and Competition Law

BLAW 446: Employment Law

BLAW 447: Entertainment Law





Real Estate Analysis and Development (READ) Certificate



The Real Estate Analysis & Development Certificate is designed to prepare students for opportunities to interact with the real estate industry. Students will gain an understanding of the complexities of real estate resources, which will assist them in both personal and professional investment decisions. Skills that will be enhanced include negotiations, investment analysis, enhanced financial techniques, and institutional knowledge of the real estate industry. Students enrolled in the READ Certificate will be encouraged to participate in extracurricular opportunities that will enhance their technical proficiency, intellectual curiosity, and social dexterity within the real estate field. Opportunities include Real

Estate Boot Camp, The Real Estate Society Student Club, and Argus certificate training (the industry leading software analysis platform).

The READ Certificate is only offered at the University Park campus and is available only to Smeal undergraduate majors (excluding Real Estate Majors).

Requirements

The READ Certificate requires 9 credits:

RM 303 (3): Real Estate Fundamentals

RM 450 (3): Contemporary Issues in Real Estate Markets`

And one of the following courses:

RM 424 (3): Real Estate Law

FIN 460 (3): Real Estate Financial Analysis

FIN 470 (3): Real Estate Capital Markets

FIN 455 (3): Quantitative Analysis for Business

REST 885 (3): Real Estate and Business Valuation*

A grade of "C" or higher is required in each course.

*In order to take REST 885, undergraduate students must be a senior with a 3.50 or higher cumulative grade-point average. Seniors with a 3.00 and 3.49 cumulative grade-point average can request to be added to the course through the Risk Management Department.

